

## **ACBSPREGION 10 ANNUALCONFERENCE 2026**

**Date: February 26<sup>th</sup> to March 1<sup>st</sup>, 2026**

**Venue: National Economics University, Hanoi (In-person)**

**Conference website: <https://acbsp-region10.neu.edu.vn/>**

### **Financials (Optional)**

The financial model section in a business pitch provides potential investors or stakeholders with an overview of the business's financial health, growth potential, and expected returns. The financial model sets the stage for the detailed numbers, giving context to the financial projections and highlighting key aspects of the business's financial strategy. Here's a template for the introductory part of a financial model in a business pitch:

1. **Revenue Projections:** Show projected sales for five years.
2. **Cost Structure:** Include operating expenses, cost of goods sold, and overhead.
3. **Profit & Loss Statement:** Forecast net profits or losses annually.
4. **Cash Flow:** Project cash inflows and outflows.
5. **Break-even Analysis:** Show when your business is expected to break even.
6. **Headcount:** Show projected staffing needs and associated costs.

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